

On 100 Rs Stamp Paper



Memorandum of Association for Mutually Beneficial For
Skill Development Programs in Pharma

Between

1. IPER Pune

And

2 Name of Pharmacy/Science College or
University with Logo

THIS AGREEMENT made on _____, between **Institute of Pharmaceutical Education and Research (Pune) Pvt Ltd**, Registered Pvt Ltd Company and having its Administrative office at Office No.15 Ideal Chambers Paud Road Pune 411038 called "**IPER**" (which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) of the ONE PART;

AND;---

Having registered office at hereinafter called "**.....**" (which expression shall, unless it be repugnant to the context or meaning thereof, be deemed to mean and include its successors and assigns) of the OTHER PART:

WHEREAS the **IPER** is engaged in the Conducting several Pharma Management Diploma Programs and One day Certificate Programmes and Webinars ,has decided to collaborate with ----- for **Skill Development** for the Pharmacy/Science Students.

IPER is a reputed brand / company / organization in its respective professional field of pharma training and run Professional Pharma Management Diplomas and One day certificate programmes and Webinars while is a professional pharmacy/Science/ college or University imparting Quality Pharmacy or Life Sciences Education.

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. The has joined hands with the **IPER** for enhancing the Industry relevance and exposure of the Pharma Industry Practices through various Pharma Management Programmes , One Day Certificate Programmes and Webinars to their pharmacy/science students.
2. This association will be for a period of 3 year commencing from the date of this agreement,
3. The ----- may advertise the **IPER** at its own cost and expenses by advertisements in newspapers, journals, magazines, Internet or by any other means.
4. The ----- agrees to conduct One Day Programme on **Current Challenges and opportunities in Pharmacy Profession** to inspire the students to enroll for IPERs Pharma Management Diplomas by paying Rs 700 per participant and agrees for minimum 60 participants. If college does the agreement or association for 2 one day programmes or Webinars then cost per programme will be Rs 600,for 3 programmes Rs 500 and for 4 programmes Rs 400 in a year.Cost is inclusive of 18% GST. Minimum 30 students should register for **IPERs** any Pharma Management Diplomas and minimum 4 one day certificate

programmes or Webinars should be conducted by in a year. For correspondence Registration **IPER** will conduct 2 One Day Professional certificate Programmes while for Online Registration 4 and Part Time Registration 6 programmes will be conducted to cover the content of programmes .

5. The agrees to appoint a High ranked senior professional amongst its employees as a Representative for coordinating the activities.
6. The..... and the **IPER** hereby agree to use each other's business Collaterals like Logos, photos, website URL etc in their individual Business Collaterals after mutual consent.
7. The or the **IPER** may terminate this Agreement, at any time during the period of three Years, after giving one year notice thereof, in case either party fails to comply with the instructions issued by it or if it omits to comply with its obligation imposed upon it under this agreement.
8. Charges of **IPER** for One Day Programme is Rs 700 per participant inclusive of 18% GST and for Prospectus and Application form for Diploma is Rs 1180 inclusive of 18% GST.Course fees of various courses mentioned in Annexure.
9. The will receive 10 % of **IPER** fees charged to students for Pharma Management Diplomas after students enroll for the programme. Co-ordinator of----- will get Rs 3000 per month for organizing activities.
10. For fee structure of **IPERs** Pharma Management Programmes see Annexure 1 and List of **IPERs** One Day Programme and fees see Annexure 2.
- 11.** However, notwithstanding such notice or effective termination, parties shall complete their pending obligations. The ongoing program needs to be completed and ensure that the interest and rights of the admitted students would be protected by both the parties.
12. Any and all disputes, controversies, differences arising between the parties hereto out of or in relation to this agreement or any breach thereof shall be finally settled by arbitration by two arbitrators, one to be appointed by each party to the dispute and the arbitrators shall, before taking upon themselves the burden of reference appoint an umpire. The award given by the arbitrators or umpire as the case may be, shall be, final and binding on the parties.

14. This agreement will be registered on stamp paper shall be executed in duplicate. The shall retain the copy and **IPER** will retain the original
15. Unless otherwise agreed upon, the respective addresses for communication in respect of any matter relating to this agreement shall be as under:

For.....:

For IPER:

Name of Person

Dr Mahesh Burande

President / Vice Chancellor
College /University

Hon Director
Institute of Pharmaceutical Education and
Research (Pune) Pvt. Ltd.

Name of Person
Director/Principal

Sameer Burande
CEO IPER.

Annexure 1

Diploma Programs & FEE STRUCTURE: - 11 Month (All Courses) inclusive of 18% GST
GST No.: 27AAACI3921P1ZB SAC:999293 PAN No.: AAACI3921P

r.No	Course Name	Corr.	Online	Part
1.	Diploma In Pharmaceutical Production Management(D.P.P.M.)	14160	17700	25960
2.	Diploma In Pharmaceutical Marketing Management(D.P.M.M.)	14160	17700	25960
3.	Diploma In Pharmaceutical Promotion and Advertising Management(D.P.P.A.M.)	14160	17700	25960
4.	Diploma In Pharmaceutical Quality Control and Quality Assurance Management (D.P.Q.C.Q.A.M.)	14160	17700	25960
5.	Diploma In Project Management Of Pharmaceuticals (D.P.M.P.)	16520	20060	31860
6.	Diploma In Medical Representative Sales Management (D.M.R.S.M.)	12980	16520	25960
7.	Diploma In Pharmaceutical Wholesale and Drug Store Management (D.P.W.D.S.M.)	12980	16520	25960
8.	Diploma In Herbal Drugs Manufacturing Management (D.H.M.M.)	14160	17700	25960
9.	Diploma In Pharmaceutical Purchasing, Store and Inventory Management (D.P.P.S.I.M.)	14160	17700	25960
10.	Diploma In Drug Laws (D.D.L.)	14160	17700	25960
11.	Diploma In Pharmaceutical Import and Export Management (D.P.I.E.M.)	16520	20060	31860
12.	Diploma In Pharmaceutical Packaging Management (D.P.Pack.M.)	14160	17700	25960
13.	Advance Diploma In Community Pharmacy Management (A.D.C.P.M.)	14160	17700	25960
14.	Diploma In Hospital Materials Management & Financial Control (D.H. M.M.F.C.)	14160	17700	25960
15.	Advance Diploma In Pharmaceutical Quality Assurance Management (A.D.P.Q.A.M.)	22420	25960	43660
16.	Diploma in Drug Regulatory Affairs (D.D.R.A.)	20060	23600	43660
17.	Diploma In Pharmaceutical Cost Management (D.P. C. M.)	14160	17700	25960
18.	Advanced Diploma In Patent and Regulatory Management (A.D.P. R. M.)	55460	59000	84960
19.	Advanced Diploma In Pharma and Biotech Supply Chain Management (A.D.P. B. S.C.M.)	20060	23600	43660

20.	Advanced Diploma In Pharmaceutical Product and Brand Management (A.D.P. P.B.M.)	23600	27140	43660
21.	Advanced Diploma In International Regulatory Affairs(A.D.I.R.A.)	35400	38940	43660
22.	Advanced Diploma In Clinical Research and Data Management (A.D.C. R.D.M.)	17700	21240	43660
23	Diploma in Active Pharmaceutical Ingredients Manufacturing Management (DAPIMM)	27140	31211	50209
24	Diploma in Pharmaceutical Sterile Technology Management (DPSTM)	27140	31211	50209
25	Diploma in Food Pharma Analysis (D.F.P.A.)			18880
26	Diploma in Pharmaceutical and Medical Digital Management (D.P.M.D.M)	27140	31211	50209
	Masters Diploma in Pharmaceutical Management (MDPM) By doing any three Diplomas in 5 years			

ANNEXURE 2

IPERs Most Popular One Day Certificate Professional Programs and Webinars for Pharmacy Colleges.

Batch Size :60 Students, Course Fee Rs 700/ Per Participant inclusive of 18% GST. If College Conduct 4 programmes in a year cost of One Day Programme will be Rs 400 per participant inclusive of 18% GST. In such case minimum 2 programmes should be organized by college at a time.

1. Pharma Marketing Art, Science and Profession.
2. cGMP requirements and Schedule M.
3. cGMP, Quality Productivity and Positive Attitude
4. Professional and Profit Making Drug Store Management
5. Art of Facing Interview and Techniques
6. Clinical research and Drug Development
7. Positive Attitude hard work Knowledge skill and team work
8. Personality Development through communication skill
9. Role of Quality Control and Quality Assurance in Pharmaceuticals
10. Good Laboratory Practice and Principles and Methods of SOP and SCP
11. Drug Regulatory Affairs – Basic Requirements
12. Principles and Practice of Pharmaceutical Management
13. Scope and Potential after Pharmacy - Galaxy of Job Opportunities and Career
14. Meaning of Quality Control and Quality Assurance Management
15. Organization Structure Requirement Job
16. Setting Quality Control Laboratory
17. Functions of Quality Control Department
18. GMP and Quality Control

19. Safety Testing of Pharmaceuticals ISO 9000 and Evaluation of Packaging Materials, Auditing in Pharmaceuticals
20. cGMP, Audit, Positive Attitude as an Organization Culture
21. cGMP, Quality, Productivity, Safety and Positive Attitude
22. DNA of Patent and Regulatory Affairs
23. Personality Development and Interview Techniques for Pharmacy Professionals
24. cGMP, Safety and USFDA Requirements
25. Attitude to Altitude in Pharmaceuticals
26. Scope and Potential after Pharmacy - Business Opportunities in Pharmacy Profession
27. Product Management and Positioning in Pharma Marketing
28. Basic cGMP Requirements Schedule M & EU Guideline's new updates
29. USFDA Key Features of Current Good Manufacturing Practices
30. Business Opportunities in Pharmacy Profession.