



For an instance
Quality can capture the **World Market.**

"Skill Always Wins"



I.P.E.R. is India's Most Promising Pharmaceutical Education & Consulting Institution in Skill Development



IPER's Hon. Director Dr. Mahesh Burande received Pharma Leaders Award i.e. IPER is India's Most Promising Pharmaceutical Education & Consulting Institution in India on 21st September 2012 at the Hands of His Excellency Dr. K. Shankarnarayanan Hon'ble Governor Govt. of Maharashtra at Hotel Hilton, Mumbai during 5th Annual Pharmaceutical Leadership Summit & Pharmaleaders Business Leadership Award 2012. From left Mr. Keval Handa, Managing Director, Pfizer Ltd. and Wyeth Ltd. Right Hand Side Mr. Satya Brahma, Editor-in-Chief & Board Members of Pharma Leaders Group

A Pioneer Pharma Management Institute for Skill and Will Development to make and serve Quality Pill.

"An Institute Where Discipline is a Religion, Performance is the Creed and Excellence a Passion"

"Efforts Unending"

To,

The Manager (Pharmaceutical Industry)
The Principal (Pharmacy College / Life Science College)

Subject : Advertisement of Pharma Management Diploma's and
One Day Training Programmes Conducted by I.P.E.R.
for Skill and Will Development for Pharma Professionals.



Dr Mahesh Burande Hon Director of I.P.E.R.
addressing as **President of**
69 th Indian Pharmaceutical Congress 2017
at Chandigarh on 22nd December 2017
on Theme Skill and Will to make and Serve Quality Pill
a great milestone where 8000 delegates attended.

Dear Pharmacist,

Currently, The Indian Pharmaceutical industry is one of the world's largest and most developed, ranking 4th in volume terms and 13th in value terms. Domestic consumption achieved is Rs. 1,27,000 crores and likely to reach Rs. 2,20,000 crores around 2020. India exporting the drugs to 216 countries reaching export of Rs. 1,40,000 crores. More than 1200 plants approved by USFDA, 1314 plants by WHO and many more by MHRA, TGA, MCC, PICS, EU suggest that we have systems to build Quality. Every third tablet and every fourth capsule consume in the world is manufactured in India. India is largest vaccine producer in world and out of 5 children, 3 children consumed vaccine which is produced in India.

It is predicted that India may lead the world in pharmaceuticals around 2022 and need highly skill talented people. It is observed that, fresh life sciences graduates are not having requisite skills matching to pharma industries requirements. Even people grown in pharma industry with experience need essential skills and advance skills.

I.P.E.R. is contributing in skill and will development for last 30 years through its 26 pharma management programmes and more than 50 One Day Professional Certificate Programmes and Webinars to develop knowledge, skill, positive attitude and passion to perform in pharma profession.

We request you to circulate this literature and inspire your people to undergo I.P.E.R.'s Programme. **If 30 students are enrolled from your organization I.P.E.R. can have centre at your place with all benefits.**

It is said "**Sarvada Vigyata Vijaya**" means "**Skills Always Wins**" and **builds Quality**. Let all of us work together and see that **India becomes pharma super power to make and serve quality pill.**

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Mahesh Burande', written over a horizontal line.

Dr. Mahesh D. Burande

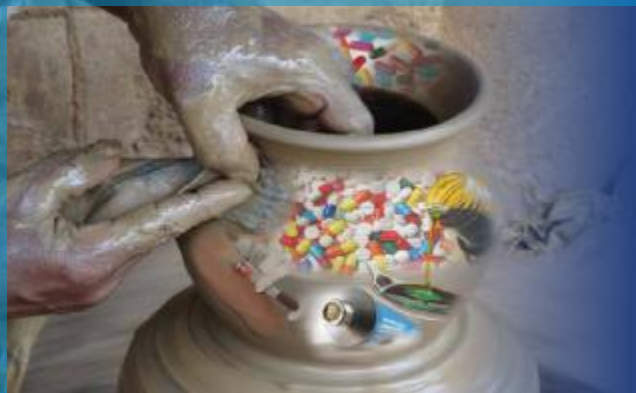
Hon. Director - I.P.E.R.

M.Pharm (Pharmacology), D.B.M., M.D.B.A. (Marketing)

L.L.B. (Gen.) Ph.D. (Pharma Sciences)

F.D.A. Approved in Tablet, Capsule, Pyrogen and Toxicity, Maharashtra

- ▶ **President 69th Indian Pharmaceutical Congress 2017, Chandigarh**
- ▶ **Hon. Director ADBEEZ Pharma Consultancy Group**
- ▶ **Hon. Secretary 54th IPC Trust**



Taking the Skilled India Initiative in Pharmacy Profession Since 1990 . . .

10,000 professionals benefitted till Date

"Sarvada Vigyata Vijaya"

Skill Always Wins

In Pharmacy Profession Show your will to improve your Skill in order to make India Pharma Super Power by 2022.



ADMISSION NOTICE



Correspondence / Online / Part Time Evening 11 months Certificate Training Courses in Pharmaceutical Management

1. Diploma in Pharmaceutical Production Management - D.P.P.M.
2. Diploma in Pharmaceutical Marketing Management - D.P.M.M.
3. Diploma in Pharmaceutical Promotion and Advertising Management - D.P.P.A.M.
4. Diploma in Pharmaceutical Quality Control and Quality Assurance Management - D.P.Q.C.Q.A.M.
5. Diploma in Project Management of Pharmaceuticals - D.P.M.P.
6. Diploma in Medical Representatives Sales Management - D.M.R.S.M.
7. Diploma in Pharmaceutical Wholesale & Drug Store Management - D.P.W.D.S.M.
8. Diploma in Herbal Drugs Manufacturing Management - D.H.M.M.
9. Diploma in Pharmaceutical Purchasing, Store and Inventory Management - D.P.P.S.I.M.
10. Diploma in Drug Laws - D.D.L.
11. Diploma in Pharmaceutical Import & Export Management - D.P.I.E.M.
12. Diploma in Pharmaceutical Packaging Management - D.P.Pack.M.
13. Advance Diploma in Community Pharmacy Management - A.D.C.P.M.
14. Diploma in Hospital Material Management & Financial Control - D.H.M.M.F.C.
15. Advance Diploma in Pharmaceutical Quality Assurance Management - A.D.P.Q.A.M.
16. Diploma in Drug Regulatory Affairs - D.D.R.A.
17. Diploma in Pharmaceutical Cost Management - D.P.C.M.
18. Advanced Diploma in Patent and Regulatory Management - A.D.P.R.M.
19. Advanced Diploma in Pharma and Biotech Supply Chain Management - A.D.P.B.S.C.M.
20. Advanced Diploma in Pharmaceutical Product and Brand Management - A.D.P.P.B.M.
21. Advanced Diploma in International Regulatory Affairs - A.D.I.R.A.
22. Advanced Diploma in Clinical Research and Data Management - A.D.C.R.D.M.
23. Diploma in Active Pharmaceutical Ingredients Manufacturing Management - D.A.P.I.M.M.
24. Diploma in Pharmaceutical Sterile Technology Management - D.P.S.T.M.
25. Diploma in Food Pharma, Analysis - D.F.P.A.
26. Master's Diploma in Pharmaceutical Management (By doing any three Diplomas) - M.D.P.M.

**Start Your
Rewarding Career
in Pharmacy
at Earliest**

₹ 1,180/- to be sent by
Online / D.D. drawn on
IPER Pune Pvt. Ltd.
to get the Prospectus and
Application Form
for Indian Students
and 30 USD for
Foreign Students respectively.

Name of Account
Institute Pharmaceutical
Education and Research
(Pune) Pvt. Ltd.

Bank and Address
HDFC, Mayur Colony,
Kothrud, Pune.

Account No.: 0149200004527
RTGS / NEFT IFSC : HDFC000149
GST No.: 27AAACI3921P1ZB

Feed Back Reports	"DPPM course develop myself to serve the Industry better" Amitva Pal, Dy. Manager (Production) Akums Drugs and Pharmaceuticals Ltd.	"DDRA course made my foundation solid in Pharma Industry." Chandrakant Pawar, Manager Lupin Pharmaceuticals, Pune	"DPPAM course gives deep insight to Pharma Marketing and helps in growth. I found vast improvement in my Performance." Sudeep Ranjan T.B.M. Ranbaxy	"A.D.P.Q.A.M. Course gives entire knowledge from Licensing to distribution and critical operations in pharma field." Amar Gawali, Scientist, Sandoz Pvt. Ltd.
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Eligibility: Persons already working in Pharmaceutical Production, Q.C., Pharma Marketing, Pharma Selling, Advertising, Distribution (Retail, Wholesale) Project, Purchase, Store, Packaging, Pharmacy Educational Institute, Research & Development, Import - Export, F.D.A., Regulatory, Clinical Research etc. or Students of Diploma in Pharmacy, Degree in Pharmacy and Post Graduate of Pharmacy, Pharm.D, or B.A.M.S., B.Sc., B.Com., B.A., Science, Biotechnology students who desire to make career in Pharmacy Profession.

I.P.E.R. also conduct Innovative Training Programmes on GMP, Quality, Positive Attitude, Productivity, Marketing, Selling skills for Pharma Companies and Pharma Colleges.

Rs. 1,180/- to be sent by Online / D.D. drawn on IPER Pune Pvt. Ltd. to get the Prospectus and Application Form for Indian Students and 30 USD for Foreign Students respectively. For any queries regarding syllabus, rules & regulation, fees, online transfer etc. kindly check our Website www.pharmadiplomas.com. Courses Starts from November Every Year. After November Late Fee will be charged for Admission.

"Let Our Every Effort Build the Pharmacy Profession"

Institute of Pharmaceutical Education and Research

(A Pioneer Pharma Management Institute)

Administrative Office: Office No.: 15, Ideal chambers, Ideal Colony, Plot No.8,
CTS No.831, Survey No.129, Paud Road Kothrud Pune - 411038. Phone: (020) 25468006,
Email: iper.samburande@gmail.com / mahesh.burande@gmail.com
Website: www.pharmadiplomas.com



"An Institute Where Discipline is a Religion, Performance is the Creed, and Excellence a Passion"

For Admission Contact: +91-9850838733 / +91-9822016759

How Many Diploma Courses at a Time ?

Students can undergo maximum any three Pharmaceutical Management Diploma Courses at a time or can complete any three Diploma one after other to get the award of **Masters Diploma in Pharmaceutical Management (M.D.P.M.)**

Methodology of the Courses

1. **Part - Time** : Lectures of experts from Pharmaceutical Industry will be held regularly with help of advance teaching aids and Material notes on syllabus will be supplied every month along with assignments. Minimum 30 Students should enroll for Center.
2. **Correspondence** : Material notes on syllabus will be sent every month along with the assignments.
3. **Online** : Students who will take admission for online programme will receive material and exam will be online.

Examination

1. For Pharmaceutical Management Diploma correspondence or part-time Courses, written examination of 100 marks and Viva - Voce of 100 marks will be held at the end of course.
2. For Pharmaceutical Management Online Diploma courses, online examination of 100 marks will be conducted and 100 marks viva is taken on telephone or mobile.

Why to Join I.P.E.R.'s Pharma Management Education ?

1. Due to Globalization and GATT, Quantity of Jobs are reducing down but there is huge requirement of Quality jobs and I.P.E.R. acts as a catalyst to give you QUALITY JOBS.
2. I.P.E.R.'s continuing education programme is run by pharma industry Experts and examination is conducted by Pharma Managers from reputed Pharmaceutical Companies.
3. I.P.E.R.'s Pharmaceutical Management Diploma's are well recognized by pharmaceutical Industries, Pharmacy Institutes and Profession related to Pharmacy.
4. I.P.E.R.'s Pharmaceutical Management Diploma's will prove to be an asset to your basic qualification for getting better job opportunities, promotional chances, building confidence in routine job, improving technical skills.
5. I.P.E.R.'s Pharmaceutical Management Diploma's increase your confidence to face F.D.A. Interviews for approval and will also help in providing adequate knowledge to become a Drug Inspector.
6. I.P.E.R.'s Students get easy admission for M.S. in foreign Universities, even jobs in Canada, Saudi Arabia, and United Emirates.
7. I.P.E.R. is having all modern amenities and state of the art infrastructure with air conditioned Auditorium, Audio Visual Aids, Library, Videocassettes and sophisticated Administrative Office.
8. You can do these professional Diplomas while doing your D.Pharm., B.Pharm., M.Pharm, Pharm. D., Ph.D. B.Sc., M.Sc. or doing Job in Pharma Industry.
9. If 30 Students enrolled from any place or college or industry I.P.E.R. conducts examination at that place or college or Industry and it become I.P.E.R. Center.
10. You can do these programmes online and give examination online as well.

Eligibility for Admission to

Pharmaceutical Management Diploma Courses

1. Students studying in Diploma in Pharmacy, Degree in Pharmacy, Pharm. D., Post Graduation in Pharmacy, Students of Ayurved College (B.A.M.S.) or Ayurved Pharmacy or
2. Person Working in Pharmaceutical Industries in the area of Production, Quality Control and Assurance, Marketing, Selling, Advertising, Distribution (Retail, Wholesale), Projects, Purchase, Stores, Packing, Administration, Import-Export, R and D, F.D.A., Regulatory, Hospital etc. Or
3. Teachers in Pharmacy Education Institute having Graduation, Post - Graduation or Doctorate in Pharmacy, or
4. Students of B.Sc., B.Com., B.A., wishing to make career in Pharma Production, Pharma Quality Control, Pharma Stores, Packaging, Purchase, Import-Export and Marketing.

Examination Center at your Organization

If any Pharmacy College enrolls 30 students for I.P.E.R. courses, 60 Students for One Day Programmes I.P.E.R. can collaborate with that College, and they shall enjoy additional benefits of being the partners for skill development. **For Making Center contact** : Sameer: 9850838733, iper.samburande@gmail.com

Placement Center

In joint Collaboration with ADBEEZ Pharma Consultancy Group I.P.E.R. Provides nation wide placement service to pass out students to get the best job in Pharma Profession, Since Industry people conducts viva-voce, jobs are provided during I.P.E.R. Examination for deserving students. I.P.E.R. take nominal fees of Rs. 1000/- as registration fee for this activity to circulate your biodata in pharma industries and informing people regarding job availability.

I.P.E.R.'s Multifaceted Training Services

1. **For Pharmacy Colleges (at college premises)**: I.P.E.R. regularly conducts one day comprehensive, skill oriented, professional certificate programmes on Scope and Potential after Pharmacy (15 Business and 15 Job Opportunities), Pharma - Marketing - Art, Science and Profession, cGMP, Quality, Productivity and Positive Attitude as a organizational culture for corporate growth, Professional and Profit Making Drug Store Management with Pharmaceutical Care, Art of Facing Interviews and Techniques in Pharma Industries and Profession, Clinical Research and Drug Development Challenges and Opportunities, Positive Attitude, Hard work, Knowledge, Skill and Team work - Right Prescription for Success, Personality development through communication skill, presentation, Body language and personal grooming and Attitude.
2. **For Pharma Industries**: I.P.E.R.'s One day training programmes on GMP, CGMP, Quality, Productivity, Positive Attitude, Validation, Documentation, Safety, ISO 9000, WHO GMP, TGA, MCA, MCC, USFDA, Selling / Marketing skills, Motivation, Leadership, are very famous. Contact I.P.E.R. For further details.
3. **Training for Community Pharmacist**: I.P.E.R. had been selected by Maharashtra State Pharmacy Council, Madhya Pradesh State Pharmacy council, Chattisgarh State Pharmacy Council to train retail pharmacist for pharmaceutical care services. I.P.E.R. has trained more than 5000 retailers in India.
- 4) **Collaboration**: I.P.E.R. has collaborated with Hindustan Lever Ltd. For conducting course on 'Diploma in Ayurvedic Oil Therapy' and students will be trained at Ayush Therapy centres along with the job. Collaborated with Mitcon for eMBA Pharmacy Programme. Pravara Institute of Medical Sciences University, Loni; technically collaborated with I.P.E.R. for P.G.D.P.M. Programme.

I.P.E.R. Felicitates, Contributes and Collaborates

I.P.E.R. felicitates pharma people who motivates and contribute for developing pharmacy profession. I.P.E.R.'s Outstanding Performance Award is honored every year. I.P.E.R. also Conduct BEST Outgoing Students Contest for Pharmacy Students Every Year. I.P.E.R. honors Gold Medal to rankers to all Diplomas'. I.P.E.R. is sponsoring A.P.T.I.'s Principal of the year Award Every Year for contribution in developing Pharmacy Education.

Organize I.P.E.R. Conventions sponsors various events, advertisement in conferences to build pharmacy profession. I.P.E.R. has sponsored Awards for M.Pharm Ist in Marketing Management at Manipal Institute of Pharma Sciences, Final year B.Pharm First for AISSMS College of Pharmacy, Pune, D.Pharm Ist, B.Pharm. Ist and M.Pharm. Ist at Sinhgad Institute of Pharmacy Vadgaon, Pune, 1st Rank student of Indira College of Pharmacy, Pune and I.P.E.R.'s Dr. R. A. Fursule Award for standing first in North Maharashtra University for Pharmacy Student. I.P.E.R.'s Award for standing first in Pharmaceutical Management for Bharati Vidyapeeth's Poona College of Pharmacy student. I.P.E.R.'s Award for standing first in second years B.Pharm. at Late N. B. Chhabada Institute of Pharmacy, Satara, I.P.E.R. Award at Siddhant College of Pharmacy. Wockhardt, Baddi University, DIT University, Guru Ram Rai University, AKS University, Sandip University, Modern College of Pharmacy, Modern College of Pharmacy for Ladies, Priyadarshini College of Pharmacy, Sinhgad College of Pharmacy, Sinhgad Institute of Pharmacy, Smt. Kashibai Navale College of Pharmacy, Lotus Business School, Microbiology Society, India, Rajarambapu College of Pharmacy, Allana College of Pharmacy, MGV College of Pharmacy, R. C. Patel College of Pharmact, R. C. Patel Institute of Pharmaceutical Education and Research, Wilson College, SJM College of Pharmacy Collaborated with I.P.E.R.

Feed Back Reports Inspires I.P.E.R. to Contribute More & More....



"After doing I.P.E.R.'s Diplomas Wockhardt Employees attitude, performance increased and many of them are promoted for higher post."

Prem Singh, Global HR Head Wockhardt
during Diploma Award Ceremony at Aurangabad
Date: 19/07/2018

Hi, Dr. Burande, I am excited and pleased to let you know that I took I.P.E.R.'s Diploma in Drug Regulatory Affairs - D.D.R.A course when I was pursuing my M.Pharm. in 2009. With this course, I was able to join Alembic Pharma Regulatory Dept. and now after 7 years of working experience, I am **Team Lead – Regulatory Affairs for US and EU market in MNC Colgate – Palmolive based at Mumbai. I started my career at 2.00 Lakh per annum from Alembic and currently reached to 13.00 lakh per annum at Colgate – Palmolive.** I am very much thankful for setting up such a nice platform for me on which I can stand still today.

Ruchir Shah, Mobile: 9998670730 / Email: shahruchir88@gmail.com



I successfully completed **MPDM (Diploma in Project Management, Diploma in Drug laws, Diploma in Drug Regulatory Affairs)** in 2008. **Project management diploma was useful to understand Project requirements of Pharma Plant operational. Drug laws diploma was useful to understand various drug schedules, drug laws and their importance for industry. Drug regulatory affairs course was useful to understand Drug master file requirements and involvement of cross functional teams of R&D, ADL, QA, QC, Project and Regularity teams.**

Dr. Swarup Prabhune, Group Leader (API-ADL), Cipla Ltd., Mobile: 9535466224 / Email: swarup.prabhune@gmail.com

I am B.Sc. and completed DPQCQAM Course in 1992. During that time I was in a small company and my salary was 2000 Rs. After doing this programme because of knowledge and skill company given me 2000 Rs. of course fee and 1000 Rs. increment. My Career started. Now I am with Alkem GM Quality Control USFDA Approved plant and 600 people working under me with extra ordinary package. Thanks to IPER for marking my successful career.

Aajay Kumar Singh, General Manager Q.C. Alkem Laboratories, Baddi, Mobile: 9816805141



I.P.E.R. Collaborations and Achievements



Modern College of Pharmacy, Nigadi Collaborated with I.P.E.R. for Conducting Pharma Management Programmes for Skill Development of Students.



Wockhardt Collaborated with I.P.E.R. for Pharma Management Programmes and Training for all its manufacturing plants in India.



S. J. M. College of Pharmacy, Chitradurga, Karnataka Collaborated with I.P.E.R. for Pharma Management Programmes and Training for Students.



AKS University, Satna, M.P. Collaborated with I.P.E.R. for Pharma Management Programmes and Training for Students.



I.P.E.R. signed an M.O.U. with Priyadarshani College of Pharmacy, and Prakruti College of Pharmacy, Koratagere, Karnataka, for conducting Pharma Management programmes and One Day Certificate Programmes for Skill Development of Pharmacy students.



Great moment in life. Dr Mahesh Burande President 69 th IPC 2017 handing over the charge to Shri Dilip Shanghvi Chairman and M D Sun Pharma as President Elect 70 th IPC 2018



Sinhgad Institute of Pharmacy, Narhe Collaborated with I.P.E.R. for Conducting Pharma Management Programmes for Skill Development of Students.



Sandip Institute of Pharmaceutical Sciences, Sandip Univesity, Nashik Collaborated with I.P.E.R. for Conducting Pharma Management Programmes for Skill Development of Students.



Sinhgad College of Pharmacy, Vadgaon Collaborated with I.P.E.R. for Conducting Pharma Management Programmes for Skill Development of Students.



PES Modern College of Pharmacy (Ladies), Moshi Collaborated with I.P.E.R. for Conducting Pharma Management Programmes for Skill Development of Students.



R. C. Patel Institute of Pharmaceutical Education and Research, Shirpur Collaborated with I.P.E.R. for Conducting Pharma Management Programmes for Skill Development of Students.



Smt. Kashibai Navale College of Pharmacy, Pune Collaborated with I.P.E.R. for Conducting Pharma Management Programmes for Skill Development of Students.

Photographs of Recent One Day Certificate Professional Programs

More than 1,000 Training Programmes Conducted



cGMP programme at Nu-Life
Date: 30-6-2018



cGMP training for Wockhardt
Date: 16-1-2018



GMP and Attitude training at Associated Capsules
Date: 13-10-2018



Training Marketing Force of Magnus at Nepal
Date: 15-10-2017



Role of Health Hygiene and Habit at Alkem Lab Baddi
Date: 16-03-2018



cGMP, Quality, Impurity Profile Training conducted for
FDCA Gujarat Officers, Date: 2-3-2019



cGMP and Attitude Programme for Cipla Ltd.
at BUEST Date: 27-10-2018



Scope and Potential After Pharmacy
at DPSRU
Date: 11-09-2018



cGMP, Validation and Positive Attitude
at Fresenius Kabi India Pvt. Ltd., Date: 5 & 6 /01/2012



Programme on 'Positive Attitude, Hard work, Skill,
Knowledge Right Prescription for Success'
at Centaur Pharmaceuticals Pvt. Ltd. Pune
Date: 30th July 1,2,3 August, 2009



One Day Programme on 'cGMP, Quality, Productivity,
Positive Attitude as a organization culture for corporate growth.'
at Wanbury Limited, Patalganga, Raigad
Date : 7th Sept. 2010



'US-FDA: Key Features of cGMP' Training for
Siemens Information Systems Ltd., Mumbai
Date: 7 & 8 May, 2009



Programme on 'Principle of Safety and
Health Environment in Pharmaceuticals'
at Okasa Pharma Pvt. Ltd., Satara, Date: 6th March, 2011



cGMP Training Programme at Ventr Biologicals
Date: 5-7-2017



"cGMP, Quality Productivity and Positive Attitude as a
organization culture for corporate growth"
at Leben Laboratories Pvt. Ltd., Akola, Date: 18/09/2010



"cGMP, Quality Productivity and Positive Attitude as a
organization culture for corporate growth"
at Akums Drugs and Pharmaceuticals Ltd.,
Date: 24th February 2010



Dr. M. D. Burand conducted training programme
for Bilcare Ltd. leading Pharma Packaging Research
Company in world. in Dec 2004,
Topic was "Quality and Positive Attitude".



"cGMP, Quality, Positive Attitude and
Safety Right prescription for Success"
at GlaxoSmithKline Pharmaceuticals Limited
Date: 31st May, 2012